



Intact Software recognises the importance of a credit controller and the impact such a role has to play within a business so we developed an integrated module. The main purpose of this feature is to assist the credit controller by recording all contact with a customer regarding their outstanding invoices.

By selecting a date, which is compared against the due dates on invoices for inclusion in a customer's due balance, the credit controller will contact customers regarding invoices that are due for payment.

Include invoices due up to ... 01/02/2009  

On the main credit control screen, the user will be able to view the total value of invoices that are outstanding and whether the due date falls before or after the date specified. If a customer has committed to paying an invoice on a set date then this information is clearly visible.

[illegible]

Account Summary

AAA HAMPERS LIMITED

Date	T	Ref	Cust. Ref.	S	Total	Unpaid	Balance	Due	O/Due
14/02/2006	Inv	45485	D		24.20	24.20	24.20	20/10/2006	0
✓ 20/04/2006	Inv	45485	D		4,321.05	4,321.05	4,345.25	21/09/2006	29
✓ 26/04/2006	Inv	45549	D		211.75	211.75	4,557.00	15/09/2006	35
✓ 26/04/2006	Inv	45550	D		175.45	175.45	4,732.45	24/08/2006	57

Date	Time	T	Summary	Contact
30/05/2006	11:14	CO	Payment	- Accounts, Mary
16/06/2006	11:15	CO	Payment Terms	- Accounts, Mary
28/08/2006	11:17	CO	Debtors Letter	- Accounts, Mary
28/08/2006	11:18	CL	Debtors Letter	- Accounts, Mary
15/09/2006	11:19	CO	Agreed Payment Schedule	- Accounts, Mary

Selected4,708.25

Contacts

Mark - Sales

Mary - Accounts

Phone

01-78654312

087-7555662

042-8776622

Fax

Email

mark@contact.ie

Marie has agreed to pay outstanding invoices by end of October.

Help-F1

Make Contact-D

Print-F7

Select-[SPC]

View-[CR]

Due Date-D

CRM-C

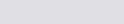
Contact-T

Close-ESC

When contact is made, the credit controller can highlight which invoices have been discussed and record notes against individual or groups of invoices.

The Credit Control Manager Module also records any debtor letters that have been sent. The debt collection letters will use the Intact 'form designer' to allow for invoices and their details to be listed on the letter, a feature which is difficult to achieve with any degree of flexibility in Word.

The Credit Control Manager Module has been written to integrate with Intact's CRM and Task Manager Modules and is therefore able to highlight any account that has promised a payment and has failed to fulfill the promise.



Payment due on...	01/03/2009	
-------------------	------------	---

The success of a Credit Control Manager Module can be measured by tracking the overall aged debt as well as the average debtor days. A small decrease in the average debtor days can have a positive impact on cash flow within your business.

